



ORIGINAL: FRENCH

**ANNUAL REPORT ON TRADE AMONG
THE OIC MEMBER STATES**

EXECUTIF SUMMARY

PRESENTED BY

THE ISLAMIC CENTRE FOR DEVELOPMENT OF TRADE

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I. THE WORLD ECONOMIC OUTLOOK:

a) World Economy between 2015 and 2017:

The global recovery in economic activity is strengthening between 2016 and 2017 due to the growth of domestic demand in industrialized countries and in China, as well as a performance improvement in other major emerging economies and a sustained recovery in global investment in the manufacturing sector.

According to IMF data of October 2017, this situation did not allow the upturn of the growth of the global economy which stood at 3.2% in 2016 and could rise to 3.6% in 2017.

This can be explained, among other things, by the recovery in the advanced economies by 2.2%, such as the euro zone, Japan, the emerging countries of Asia and Russia, through the use of stocks and the increase of manufacturing production.

Indeed, we have noticed a faster economic growth in Europe, Japan, China and the United States, as a result of the favorable financial conditions in these countries that tend to normalize their monetary policy and to lower inflation in order to increase resilience, productivity and investment.

For example, growth remains strong as well as in China and other Asian emerging markets, commodity-exporting countries in Latin America, the Commonwealth of Independent States and sub-Saharan Africa which have significantly improved.

On the other hand, in the advanced economies, the significant acceleration of growth in 2017 is general, with firmer strengthening of activities in the United States (fiscal stimulus and lower taxes) in Canada, the euro zone and Japan.

In Brazil, strong exports and the growth of domestic demand helped the economy return to growth in the first quarter of 2017.

Mexico maintained its growth dynamic, despite uncertainty over the renegotiation of the North American Free Trade Agreement and a significant tightening of monetary policy over the past two years.

The recovery in domestic and external demand has encouraged a rebound in growth in Russia and Turkey.

b) World Trade:

- According to IMF data of October 2017, world trade grew by 2.4% in 2016 in a similar volume as in 2009, due to weak growth in advanced, emerging and developing countries. The slowdown in trade growth in emerging countries is linked to lower investment and inventory adjustment.

In developing countries, continued weakness in trade growth is linked to a sustained slowdown in China's trade and a severe contraction of imports in some commodity-exporting countries which face macroeconomic difficulties, particularly in Latin America, sub-Saharan Africa and the Commonwealth of Independent States.

- In 2017, growth in world trade enhanced significantly in the first half, due to a recovery in global demand and in particular capital expenditure.

As a result, global trade growth is expected to rebound to around 4% in 2017 and in the medium term, i.e. 1% more than GDP growth at market price.

According to 2017 WTO data, growth in the volume of world merchandise trade slowed down in 2016 and stabilizing at about 1.3%, compared with 2.6% in 2015 due to fluctuations in the global economic environment and countries' trade policies (lower investment spending) and low commodity prices.

In 2016, average merchandise trade increased slightly in volume but declined in value due to lower export and import prices.

Slow economic growth in world trade in 2016 was accompanied by weak real GDP growth of 2.3% at market price, compared to 2.7% the previous year and an annual average of 2.8% since 1980.

In general, trade growth is much more volatile than GDP growth at the global level, although they tend to increase or decrease simultaneously.

- In 2017, it is expected to rise partly, but the continued slowdown in trade compared to GDP remains a matter of concern.

The first quarter of 2017 was marked by financial turbulence that affected China and its regional trading partners, resulting from a fear of a sudden economic slowdown and escalation of currency depreciation.

World trade growth slowed in the second quarter of 2017 after a very strong expansion in the first quarter of 2017 and rose in the third quarter following the increase in domestic demand of the advanced countries.

As a matter of fact, in the United States, investment continued to grow, partly as a result of a recovery in the energy sector and in the euro area and Japan, the consolidation of private consumption, investment and external demand boosted overall growth in the first half of 2017.

❖ *Exports:*

World merchandise exports were estimated at US \$ 15.460 billion in 2016, a decrease of 3.3% compared to 2015 due to lower exports of fuels and mining products (-14%) in 2016 .

Exports grew modestly, by 1.4% in the developed economies and by 1.3% in the developing economies.

This decrease was however less pronounced than in 2015 (-36%). Exports of manufactured goods decreased slightly (-2%), while exports of agricultural products increased slightly (+1%). In 2016, total exports of manufactured goods amounted to US \$ 11,200 billion, accounting for more than 70% of total world exports.

All regions recorded a decline in merchandise exports in 2016, with Europe recording the smallest decline (-0.3%) and the Commonwealth of Independent States with the most significant decrease (-16.2%).

Despite increased merchandise exports and imports in 2016, North America was largely responsible for the slowdown of last year's trade growth.

❖ *Imports:*

In 2016, imports from developed economies increased by 2.0% while those of developing economies stagnated at 0.2%.

Regarding imports, Europe recorded a slight increase (0.2%), while all other regions recorded a decrease. Europe's exports and imports rose faster than those in North America, which have generally stagnated since the beginning of 2015.

Imports from developing economies fell by 3% in the first quarter of 2016, before rebounding in the second quarter and returning to their previous level at the end of the year. In contrast, imports from developed economies remained weak throughout the year. Asia imports outperformed other regions even more (with growth of 2.6%).

North America contributed only by 0.1% to the 1.2% growth in world imports in 2016.

This is much less than in 2015, when North American imports added 1.2 % to world import growth of 2.9%, i.e. 42% of the total increase.

Asia and Europe are the only regions that contributed to a significant positive impact on global import demand in 2016, Europe by 1.6% (i.e. 39% of the total increase) and Asia by 1.9% (i.e. 49% of the total upsurge).

Among all categories of primary products, fuels recorded the largest price decrease in 2016 of 16.5%. Lower declines were recorded for agricultural commodities (-5.7%) and metals (-5.4%).

On the other hand, food prices increased slightly (1.3%). Overall, commodity prices fell by around 10% in 2016.

This is far less than the 35% drop recorded in 2015, especially for resource-producing countries whose export earnings continued to decline, but at a slower pace.

Since the beginning of 2016, oil prices have stabilized and partially recovered, but a return to levels reached few years ago is unlikely as long as oil stocks remain high in major economies.

❖ *Trade in Services:*

The value of world exports of commercial services nearly stagnated (0.1%) in 2016, totaling US \$ 4.770 billion after a very sharp decline of 5.5% in 2015, and largely due to the appreciation of the US dollar.

All regions recorded similar growth levels, with the best result obtained in Asia (0.9%).

- The weakest component of services was transportation, which tends to reflect changes in merchandise trade.

Therefore, exports of transportation services, which are closely linked to merchandise trade, fell by 4.7% in 2016 to reach US \$ 853 billion, following a 9.5% decline in 2015.

The largest decreases were registered in Africa (-9%) and Asia (-7%). The Middle East is the only region with positive growth driven by burgeoning transportation services exports.

In fact, maritime and air transport services have suffered from the slowdown in trade due to economic stagnation and surplus of capacity.

On the one hand, world exports of maritime freight services decreased by 13% in 2016 due to overcapacity in the shipping industry and weak demand following the stagnation of the economy.

In particular, dry bulk transport had the worst year ever recorded. Maritime freight prices remained exceptionally low, before rising again in the last quarter of 2016, due to the increase in demand.

- Despite security and safety concerns and health issues in many parts of the world, global revenues from travel increased by 2% reflecting the 3.9% increase in international tourist arrivals in the world. World travel exports increased by 2% in 2016, reaching US \$ 1.205 billion. These exports measure travelers' spending on goods and services during their stay abroad.

Despite continuing health and safety issues in many parts of the world, international tourist arrivals reached 1,235 million in 2016.

- Exports of other types of services grew modestly last year, especially those of other commercial services (0.9%), a category that includes financial services. World exports of other commercial services increased by 1% in 2016, reaching US \$ 2.584 billion, compared with a 5% decline in 2015.

A significant decline was noted in the Commonwealth of Independent States countries and South and Central America.

The Middle East, Europe and Asia regions recorded the strongest growth in 2016 (+5%), due to the increase in exports of computer services and research and development services.

Computer services (related to hardware, software and data processing services) accounted for about 72% of ICT services exports, i.e. US \$ 353 billion.

In addition, at the end of 2016, a slowdown in commercial services exports was observed due to the contraction of services exports in Europe while imports from North America and Asia remained fairly strong during this period.

II. RECENT DEVELOPMENTS IN THE FOREIGN TRADE OF THE OIC MEMBER STATES:

a) The New OIC Ten Year Program of Action (OIC-2025):

The OIC Ten Year Program of Action (TYPOA) 2005-2015 implemented by all OIC Institutions and Member States under the direction of the General Secretariat has achieved the target set by leaders to reach 20% in 2015.

At the 13th Islamic Summit of April 2016 held in Istanbul in the Republic of Turkey, a New Ten-Year Program of Action was adopted aiming at achieving 25% of intra-OIC trade share by 2025 (OIC -2025) covering the period 2016-2025.

In this regard, the OIC General Secretariat has initiated an Annual Coordination Meeting of the OIC Institutions every December starting from 2015.

During this first meeting in December 2015, two subcommittees were created: a subcommittee on Trade and Investment (TISC) under the chairmanship of the Islamic Center for Development of Trade (ICDT) and another on the development of the private sector and finance under the direction of the Department of Resource Mobilization and Cooperation of the Islamic Development Bank.

The TISC Subcommittee organized 2 meetings of the institutions in charge of economic and commercial affairs in Morocco (16-17 March 2016 in Marrakech and 6 March 2017 in Casablanca) and two technical meetings in Jeddah at the ITFC headquarters to coordinate the activities of the Member Institutions (27 May 2016 and 9 February 2017).

The next TISC meeting is scheduled for February 2018 in Casablanca.

Five integrated projects were adopted namely: the industrial development of Halal, the Single Window Initiative and Trade Facilitation, the development of strategic products; Investment Promotion and Support for Investment Promotion Agencies of Member States, Private Sector Development and SMEs, Concept Notes and integrated activities Matrix of Institutions were finalized between 2017 and 2019.

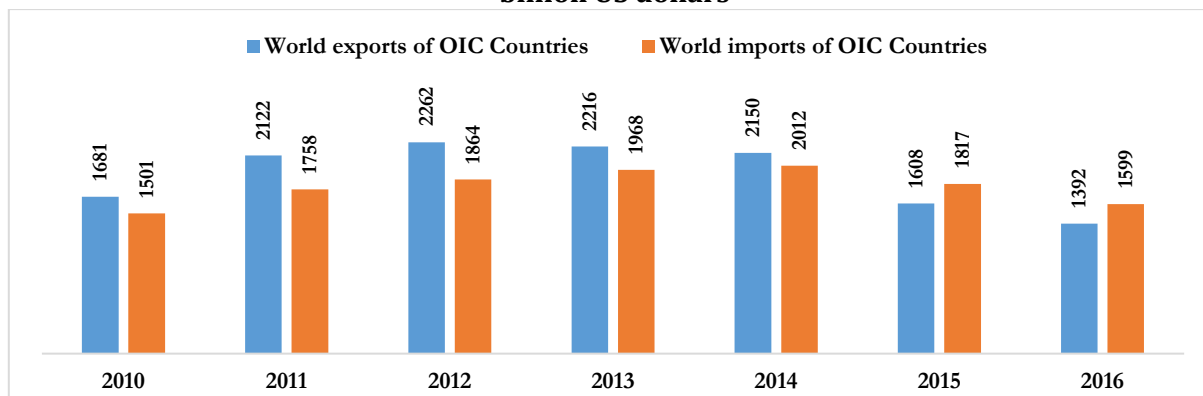
b) World trade of OIC countries:

The trade share of the OIC countries decreased between 2015 and 2016, as a result of fluctuating commodity prices, the existence of tariff and non-tariff barriers to trade and investment and the fragile environment of the global economy and trade.

The world trade of the OIC countries decreased from 3.4 trillion USD in 2015 to 3 trillion USD in 2016 i.e. a 12.7% decline.

The trade share of the OIC Member States accounted for around 9.3% in 2016 against 10.3% of world trade in 2015, i.e. a 10% decline.

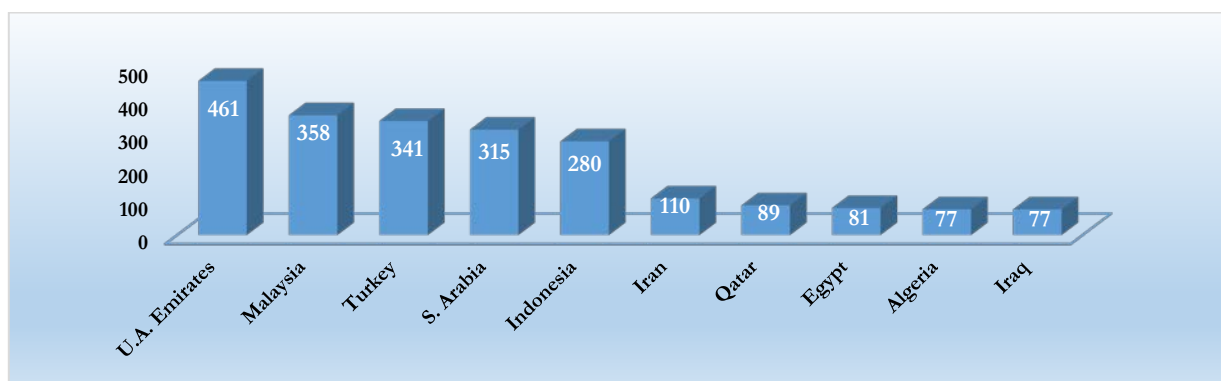
Graph n° 1: Evolution of foreign trade of the OIC Member States between 2010 and 2016 in billion US dollars



This situation can be explained by the decrease of foreign trade of the following countries: UAE (-82 billion USD), Turkey (-56 billion USD), Egypt (-36 billion USD), Pakistan (-26 billion USD), Morocco (-19 billion USD), Algeria (-17 billion USD), Iran (-17 billion USD), Lebanon (-16 billion USD), Jordan (-12 billion USD), Bangladesh (-11 billion USD), Yemen (-7 billion USD), Afghanistan (-6 billion USD), Tunisia (-6 billion USD) and Syria (-5 billion USD), despite the increase of some Member States foreign trade such as: Saudi Arabia (+35 billion USD), Qatar (+25 billion USD), Malaysia (+21 billion USD), Iraq (+16 billion USD), Kazakhstan (+11 billion USD), Kuwait (+10 billion USD), Indonesia (+9 billion USD) and Nigeria (+7 billion USD).

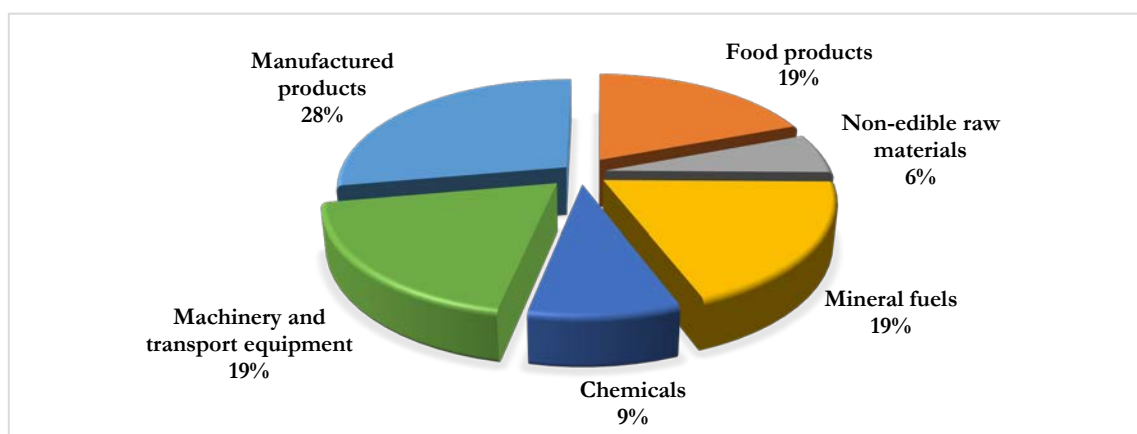
The main foreign trade actors of the Member States in 2016 are: The UAE, which totaled 461.2 billion USD or 15.4% of the total trade of the OIC countries followed by Malaysia (358 billion, 12%), Turkey (341 billion, 11.4%), Saudi Arabia (315 billion, 10.5%), Indonesia (280 billion, 9.4%), Iran (110 billion, 3.7%), Qatar (89 billion, 3%), Egypt (81 billion, 2.7%), Algeria (77 billion, 2.6%) and Iraq (77 billion, 2.6%). These ten countries accounted for 73.2% of the world trade of Member States corresponding to a total value of 2.2 trillion USD.

Graph n° 2: Main actors of Foreign trade of the OIC Member States in 2016 (billion USD)



The main traded products are: various manufactured goods (28%), food products; machinery and transport equipment and mineral fuels 19% each, chemicals 9% and non-edible raw materials 6%.

Graph n° 3: Trade Structure of the OIC Countries (Average 2011-2016) in %



c) Trade in Services of OIC Member States:

According to UNCTAD data of October 2017, the global trade of commercial services of the OIC countries reached in 2016 a value 807.8 billion USD against 822.30 billion USD in 2015 corresponding to a 1.8% decline.

Trade in services accounts for 27% of the total trade of the OIC countries. This trade is composed of 24.3% of transportation services followed by travel (26.5%) and other services (49.2%).

Other services to citizens and businesses consist of 80% of trade services (finance, insurance and construction), 11%, telecom, computer and information services, 6% of government services and 2% of personal, cultural and leisure services.

The main players in trade services are: UAE, Saudi Arabia, Malaysia, Turkey, Indonesia, Qatar, Kuwait, Egypt, Lebanon and Iran.

These ten countries accounted for 72.50% of the total trade of the OIC countries in 2016.

d) Intra-OIC trade:

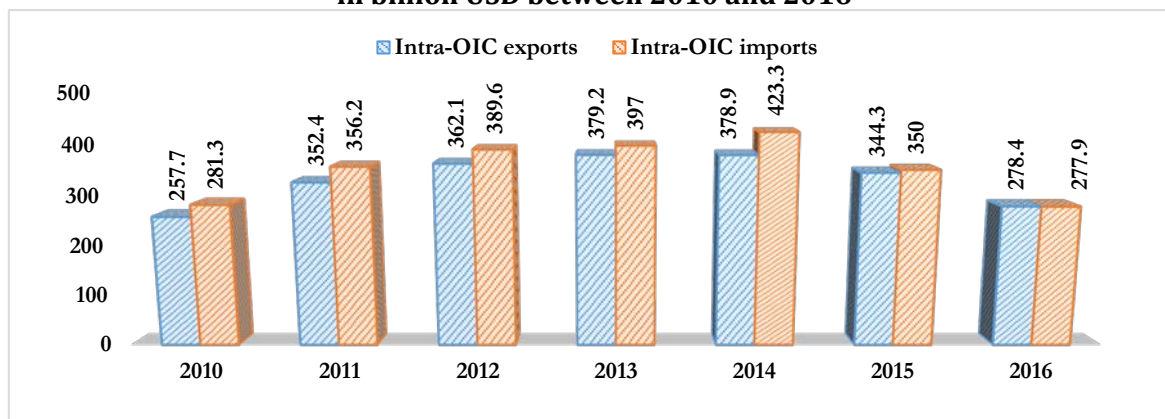
Intra-OIC trade volume (intra-OIC exports+intra-OIC imports) reached 694.2 billion USD in 2015 compared to 556.3 billion USD in 2016, i.e a decline of almost 20%.

The share of intra-OIC trade decreased from 20.3% in 2015 to 18.7% in 2016, corresponding to a decrease of 8%. This drop in intra-OIC trade can be explained, among others, by the decline of commodity prices, the appreciation of the US dollar and the economic environment of the OIC countries.

The main decrease were unregistered in the following countries: Iran (-44 billion USD), Pakistan (-27 billion USD), Iraq (-25 billion USD), the Afghanistan (-9 billion USD), Bangladesh (-9 billion USD), Oman (-8 billion USD), Yemen (-7 billion USD), Jordan (-5 billion USD), Syria (-4 billion USD), Morocco (-4 billion USD), Lebanon (-4 billion USD) and Tunisia (-3 billion USD).

Other countries recorded an increase of their intra-OIC trade between 2015 and 2016 namely: United Arab Emirates (+66 billion USD), Turkey (+38 billion USD), Saudi Arabia (+29 billion USD), Indonesia (+12 billion USD), Bahrain (+8 billion USD), Malaysia (+ 7 billion USD), Qatar (+6 billion USD), Kazakhstan (+5 billion USD).

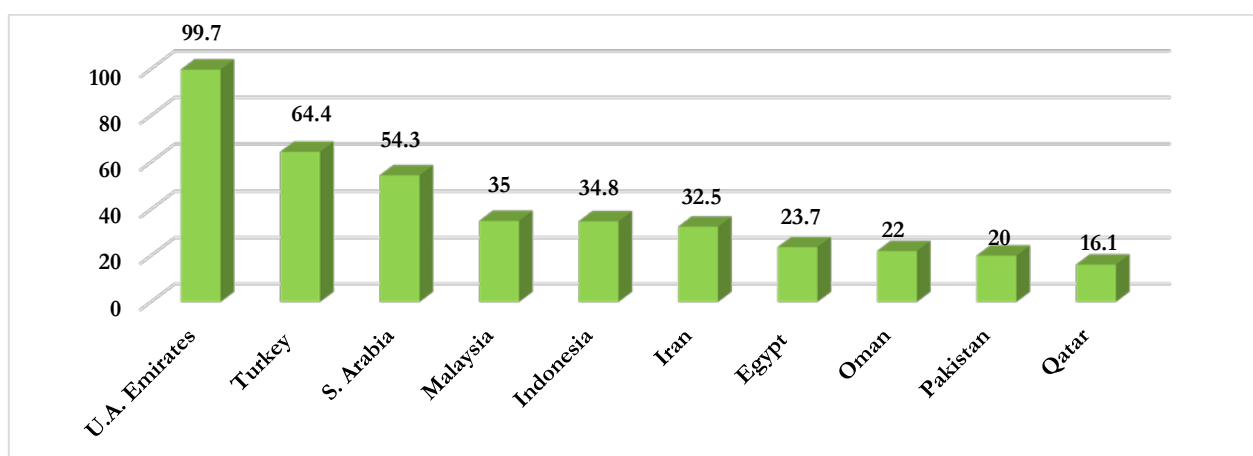
Graph n° 4: Evolution of Intra-OIC trade of the OIC Countries in billion USD between 2010 and 2016



The main intra-OIC trading partners countries in 2016 are: The UAE, which accounted for 99.7 billion USD or 18% of intra-OIC trade followed by Turkey (64.0 billion USD, 11.6%), Saudi Arabia (54 billion, 9.8 %), Malaysia (35 billion, 6.3 %), Indonesia (35 billion, 6.3 %), Iran (32 billion, 5.8 %), Egypt (24 billion, 4.3%), Oman (22 billion, 4%), Pakistan (20 billion, 3.6%) and Qatar (16 billion, 3%).

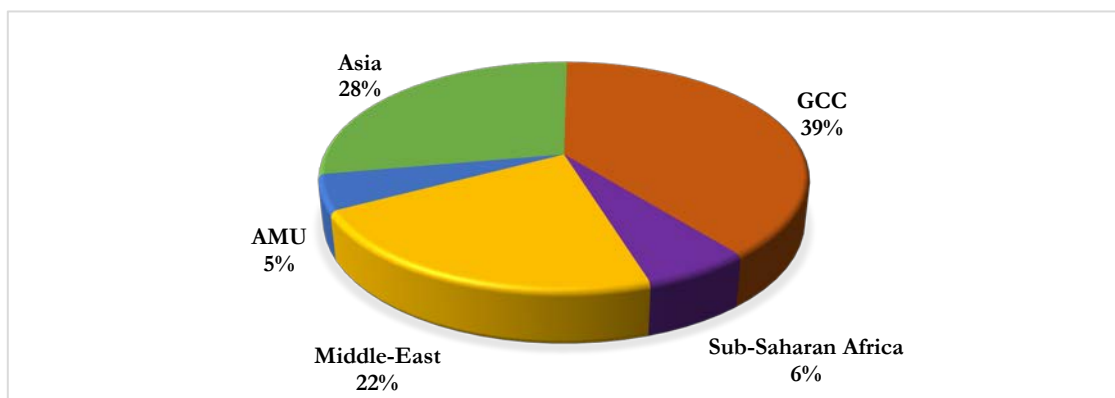
These ten countries accounted for 72.4% of the intra-OIC trade of the Member States, for a total of 403 billion USD.

Graph n° 5 : Main actors of Intra-OIC trade in billion USD in 2016



In 2016, Gulf countries ensured 39% of intra-OIC trade followed by Asian countries (28%), Middle East countries (22%), Sub-Saharan African countries (6%) and AMU countries (5%).

Graph n° 6: Geographical distribution of intra-OIC trade in 2016 and in %



In 2016, about 26 countries reached the 25% target of intra-OIC trade set up by the New Ten Year Program of Action (TYPOA) OCI-2025, which are in descending order: Sudan (68.94%), Afghanistan (63.03%), Yemen (62.49), The Gambia (58.38%), Somalia (58.17%), Syria (55.88%) Oman (45.33%), Togo (44.27%), Tajikistan (43.43%), Djibouti (42.43%), Jordan (39.89%), Benin (39.08%), Bahrain (37.85%), Egypt (36.72%), Lebanon (36.64%), Senegal (34.48%), Mali (34.33%), Sierra Leone (32.32%), UAE (28.47%), Pakistan (28.10%), Kyrgyzstan (28.09%), Niger (28.00%), Iran (27.98%), Comoros (25.64%), Côte d'Ivoire (25.02%) and Uzbekistan (24.60%).

To strengthen economic and trade cooperation among the OIC countries, the OIC Institutions and Member States must contribute to the implementation of the projects initiated by the OIC General Secretariat within the framework of the Ten-Year Program of Action OIC-2025 through the activities of its subcommittees and especially those relating to capacity building, cross participation in national Fairs, OIC Exhibitions and business fora, particularly those organized by ICDT and the IDB, but also simplifying procedures of foreign trade and investment in order to boost trade between Member States.

In addition, the diversification of the exportable supply is a necessity for developing foreign trade and intra-OIC investment.

It is also important that the OIC Member States participate actively in the activities of the OIC Institutions in charge of intra-OIC trade development; namely those of ICDT, IDB Group, ICCIA and SMIC, to COMCEC projects within the framework of Project Financing.

e) Tools and trade initiatives developed by OIC Member States:

As part of the development of Member States, several initiatives have been taken, especially in the area of trade facilitation in terms of road and airport infrastructure during the period 2010-2016, whose growth has exceeded 10%. These countries are the United Arab Emirates, Malaysia, Turkey, Iran, Egypt, Brunei Darussalam, Kuwait, Senegal, Sierra Leone, Maldives, Burkina Faso, Algeria, Saudi Arabia, Lebanon, Morocco, Chad, Tajikistan, Indonesia and Cameroon.

According to UNCTAD data, other countries have also improved their maritime connectivity rate by more than 25% between 2005 and 2016, namely: Maldives, Bahrain, Togo, Sudan, Bangladesh, Jordan, Benin, Somalia, Djibouti, Guinea, Turkey, Cameroon, Egypt, Sierra Leone, Morocco and Cote d'Ivoire. The average maritime connectivity rate of Member States improved by 18.6% between 2005 and 2016.

Other measures have also been taken including:

- ✓ The submission and electronic processing of commercial transactions: Albania, Saudi Arabia, Bahrain, Bangladesh, Benin, Brunei, Burkina Faso, Cameroon, Comoros, Côte d'Ivoire, Djibouti, Egypt, United Arab Emirates, Indonesia, Gabon, The Gambia, Guinea, Guinea Bissau, Guyana, Indonesia, Jordan, Kazakhstan, Mali, Malaysia, Maldives, Morocco, Mauritania, Mozambique, Niger, Nigeria, Uganda, Uzbekistan, Pakistan, Palestine, Qatar, Senegal, Sierra Leone, Sudan, Suriname, Syria, Tajikistan, Togo, Tunisia, Turkey and Yemen;
- ✓ The establishment of national single windows: Malaysia, Indonesia, Morocco, Brunei, Turkey, Senegal, Egypt, United Arab Emirates, Tunisia, Azerbaijan, Burkina Faso, Benin, Cameroon, Bangladesh, The Gambia, Jordan, Mozambique, Uganda, Uzbekistan, Pakistan, Sierra Leone, Qatar, Saudi Arabia, Kuwait, Bahrain, Kazakhstan, Kyrgyzstan, Tajikistan, Cote d'Ivoire, Togo, Lebanon, Guyana, Sudan, Iran, Oman, Gabon, Nigeria, Algérie, Libya, Albania, Maldives, Niger, Mali, Mauritania and Suriname;
- ✓ Improvement of the logistics performance index by more than 10% between 2010 and 2016 for: Sierra Leone, Malaysia, the United Arab Emirates, Turkey, Egypt, Brunei, Iran,

Kuwait, Senegal, Algeria, Lebanon, Morocco, Indonesia, Qatar, Maldives and Saudi Arabia through the construction of new logistics infrastructure during this period to better handle international trade operations;

- ✓ Improvement of customs performance by more than 20% between 2010 and 2016 for: the United Arab Emirates, Turkey, Sierra Leone, Malaysia, Lebanon, Brunei, Egypt, Comoros, Qatar, Pakistan, Algeria, Egypt, Indonesia and Burkina Faso as the government authorities have invested considerably in the equipment of national customs (scanners, risk management ...);
- ✓ Improvement of national infrastructures by more than 15% between 2010 and 2016 for: the United Arab Emirates, Malaysia, Turkey, Iran, Egypt, Brunei, Kuwait, Senegal, Sierra Leone, Maldives, Burkina Faso, Algeria, Saudi Arabia, Lebanon, Morocco, Chad and Tajikistan which have invested in improving national roads, ports and airports to boost the mobility of goods and persons;
- ✓ Improvement of the distance to the border by more than 10% between 2010 and 2016 in some countries, this is the case of: Uzbekistan, Tajikistan, Chad, Kazakhstan, Togo, Niger, Sierra Leone, Kyrgyzstan, Burkina Faso, Benin, Côte d'Ivoire, Guinea, Guinea-Bissau, Senegal, Uganda and Mali in order to facilitate cross-border trade in these mostly landlocked countries;
- ✓ The improvement of the maritime connectivity rate for coastal countries by more than 20% between 2010 and 2016: Maldives, Bahrain, Togo, Sudan, Bangladesh, Jordan, Benin, Somalia, Djibouti, Guinea, Turkey, Cameroon, Egypt, Morocco, Côte d'Ivoire, Pakistan, Saudi Arabia, Malaysia and Suriname indicating that efforts have been made by the various governments to increase the maritime service rate with trading partners;
- ✓ The creation of Trade and Investment Promotion Organs in several OIC countries which ease direct contact between OIC Businessmen and who have developed tools of export and investment incentives to facilitate cross-border trade and Foreign Direct Investment.

According to Doing business 2016, the main countries with a high index of cross-border trade in terms of the border of compliance time to trade, cost and obtaining documentation are: Albania, Malaysia, Jordan, Turkey, Oman, Suriname, Comoros, Mali, Kyrgyzstan and Palestine.

Between 2006 and 2016 more than 2500 reforms were applied by countries around the world including 750 concerned the OIC countries to facilitate the implementation of international trade operations

Among these, there are 97 measures on facilitation of cross-border trade of OIC countries, most of which come from the following countries with at least 3 reforms: Benin, Egypt, Jordan, Mali, Uganda, Pakistan, Djibouti, the United Arab Emirates, Morocco, Mauritania, Uzbekistan, Senegal, Tunisia and Albania.

f) ICDT activities:

The implementation of TPS/OIC Agreement and its protocol, including PRETAS, and the project of Single Window of the OIC Member States and an observatory of non-tariff barriers by ICDT are aimed at reducing the obstacles to intra-OIC trade and hence will help bring the share of intra-OIC trade in global trade to 25% by 2025.

ICDT has organized several awareness-raising seminars on the importance of the TPS-OIC Agreement and its protocols in the Gulf countries and in North Africa, particularly in Saudi Arabia, Oman, Kuwait, Libya, Morocco, in Burkina Faso with WAEMU, in Istanbul for ECO countries in collaboration with the COMCEC and the IDB's Department of Cooperation and Integration, in Suriname with the participation of Guyana and recently in Amman, Jordan, for executives from the State of Palestine and the Hashemite Kingdom of Jordan.

These activities will contribute to the operationalization of this important agreement.

Currently, 41 countries have signed the Agreement, among which 31 have ratified it, 33 have signed the PRETAS, 18 of which have ratified it.

The rules of origin have been signed by 32 countries, 17 of which have ratified. Only 13 countries submitted their concession list to the Trade Negotiating Committee.

Moreover, since its creation, the Centre has organized 15 general trade fairs, more than fifty specialized fairs, about twenty Business Forums, a large number of buyers-sellers meetings, hundreds of seminars and training workshops in the international trade businesses and at the end of 2013 a business center to boost intra-OIC trade.

ICDT also organized in May 2016 in Riyadh on the sidelines of the 15th OIC Trade Fair; the 2nd forum of the Trade Promotion Organs (TPOs) and a Forum of the Investment Promotion Agencies (IPA),

- The 3rd Forum of TPOs held in Casablanca on 11-12 October 2017 and the Workshop on Non-Tariff Barriers to Trade of the OIC Member States held in Rabat on 24-25 October 2017 in order to identify these obstacles to trade and investment between the OIC countries and seek solutions to gradually dismantle these barriers will certainly contribute to boost intra-OIC trade in the near future.

In this regard, ICDT has launched the TPOs website which will relay commercial information directly from the OIC Countries (<http://tpo.oicininvest.org/>) and the Non-Tariff Barriers to Trade website (<http://ntb.icdt-oic.org/survey>).

A login and password have been sent to all TPOs and OIC Ministries of Trade to register and update their commercial information.

On the other hand, ICDT, in collaboration with the IDB Group, organized several seminars on the role of the Commercial Single Window in facilitating intra-OIC trade, and their interoperability to reduce the time and cost of cross-border transactions in Casablanca and Dubai between 2015 and 2017.

- At the bilateral level, ICDT organized missions of Saudi, Malaysian, Indonesian and Pakistani businessmen respectively between 2015 and 2017 in Casablanca to promote trade and investment between OIC countries.

The Centre also organized the Asia Africa OIC Forum in Kuala Lumpur in September 2017 in collaboration with OIC International Business Center Malaysia and a Buyers-Sellers Meeting of Pharmaceutical Products and medical services between African and Arab OIC countries in Abidjan from 2 to 3 November 2017 in collaboration with the ITFC.

On the other hand, we have to further improve maritime connectivity among OIC Member States through the creation of shipping lines between African, Asian and the Gulf countries and raise awareness among OIC Member countries to establish Single Windows and to analyze their interoperability to better promote intra-OIC trade

In addition, the operationalization of the WTO Trade Facilitation Agreement (TFA) since 22 February 2017 is of great importance for facilitating trade (following its ratification by two-thirds of WTO Members). The latest countries that have ratified the TFA are: Rwanda, Oman, Chad, Jordan, the Dominican Republic, Guatemala and Brunei Darussalam (12 September 2017) bringing to 122 the total number of ratifications out of the 164 WTO members.

Among the Member States that have ratified the TFA, 27 may be mentioned: Malaysia, Niger, Togo, Pakistan, Guyana, Côte d'Ivoire, Brunei Darussalam, Mali, Turkey, the United Arab Emirates United, Albania, Kazakhstan, Saudi Arabia, Afghanistan, Senegal, Bahrain, Bangladesh, Gabon, Kyrgyzstan, Mozambique, Nigeria, Oman, Chad, Jordan; Sierra Leone, Qatar and The Gambia.

It should be noted that 99 countries have notified the category A of the TFA including 30 OIC countries. 28 countries notified category B and 21 in category C of the Agreement according to WTO data of 19 September 2017. Only six countries such as Albania and Chad, Guyana, Mozambique, Nigeria and Pakistan as a Member State have notified Categories B and C.

We recall that 44 OIC Member States are WTO Members with Afghanistan which acceded on 29 July 2016. Eleven OIC Member States are in the process of accession to the WTO.

Furthermore, ICDT organized awareness-raising seminars between 2015 and 2016 with the IDB's Department of Economic Integration on the WTO Trade Facilitation Agreement to encourage them to ratify this agreement, to notify its categories A, B and C and to contribute to the development of the trade of the OIC countries with the rest of the world.

g) Persistence of tariff and non-tariff barriers:

Despite of the considerable efforts made by the Member States, OIC General Secretariat and its Institutions to promote intra-OIC trade and reduce bottlenecks, many obstacles remain.

According to the latest study conducted by ICDT, the difficulties faced by exporting companies are related to customs services (76%), then logistics and legal aspects with 33% each. However, against the common belief, financial issues are mentioned in only 10% of cases.

The difficulties are summarized as follows:

- The first challenge is logistics, especially interstate transport. Transport costs (freight) are very high between African ports. Land transport of goods between these states is sometimes disrupted or even halted for months for political reasons.
- Financial difficulties including pre-financing, insurance / export guarantee and especially the payment. Difficulty concerning repatriation of foreign currency from African countries. Having different currencies is a challenge.
- The bureaucracy of the entities responsible for facilitating access of products to the market
- High taxation related to the entry of goods in the exporting countries.
- Although being in the same sub-regional space, countries made measures that restrict exports, they never accept that the product would be transported from the border or by national carriers in their countries, and once on their territories they request to sell to a wholesaler in their country who will resell to retailers in their markets.
- Obtaining import permits
- Export conditions at the level of obtaining documents by [Relevant Public Authority].
- Authentication of the certificate of origin. In addition, non-recognition of certain certificates of origin with an HS code from an earlier version.
- Unpredictable delivery times
- Goods badly reconditioned after visit.
- Harassment and withdrawal of the carrier often towards some OIC countries
- Dispute concerning value of the product
- Control and inspection time is too long
- Police harassment at the borders.

Related to the place where these complications were encountered, 75% of the respondents declared meeting them abroad against 58% who point fingers at the authorities and organizations of their own country.

Some of the solutions suggested by companies include the following:

The suggestions proposed by the respondents are highly varied. We compiled them in the following main points:

- Promote intra-OIC trade and harmonize procedures between countries to facilitate trade.

- Strengthen banks and encourage them to facilitate operations for exporters.
- Make customs services more available and more accessible to operators.
- Strengthen the management and control of the agents involved in the export process and improve their motivation.
- Improve the conditions of transport between the OIC countries.
- Give the chambers of commerce responsibility in order for them to carry out some export-related tasks by themselves.
- Reduce ancillary costs related to export.
- Reduce the number of checks and whenever practicable to automate the process. For example, systematization of the use of scanners to activate control and streamline the passage of goods.
- At the import, the difficulties are relating to products whose importation requires obtaining a license, or even an approval, or for new products not yet listed in the customs nomenclature of the importing country.

Table n° 1: Evolution of Foreign Trade and Intra-OIC Member States trade between 2010 and 2016 (in billion USD and in %)

| | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | Evolution 2015/2016 | Evolution 2010/2016 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------|---------------------|
| World Exports of the OIC Countries | 1 680.77 | 2 122.48 | 2 261.77 | 2 215.79 | 2 149.80 | 1 608.43 | 1 391.73 | -13.47% | -17.20% |
| Intra-OIC Exports | 257.71 | 325.41 | 362.1 | 379.15 | 378.91 | 344.25 | 278.38 | -19.13% | 8.02% |
| Share | 15.33% | 15.33% | 16.01% | 17.11% | 17.63% | 21.40% | 20.00% | -6.54% | 30.45% |
| World Imports of the OIC Countries | 1 501.35 | 1 757.68 | 1 864.24 | 1 968.29 | 2 012.45 | 1 816.58 | 1 599.44 | -11.95% | 6.53% |
| Intra-OIC Imports | 281.29 | 356.17 | 389.58 | 396.98 | 423.34 | 349.98 | 277.94 | -20.58% | -1.19% |
| Share | 18.74% | 20.26% | 20.90% | 20.17% | 21.04% | 19.27% | 17.38% | -9.80% | -7.25% |
| Volume of overall trade from OIC Countries | 3 182.12 | 3 880.16 | 4 126.01 | 4 184.08 | 4 162.25 | 3 425.01 | 2 991.17 | -12.67% | -6.00% |
| Intra-OIC Trade Volume | 539.0 | 681.58 | 751.68 | 776.13 | 802.25 | 694.23 | 556.32 | -19.87% | 3.21% |
| Intra-OIC Trade Net | 269.5 | 340.79 | 375.84 | 388.065 | 401.125 | 347.115 | 278.16 | -19.87% | 3.21% |
| Share of intra-OIC Trade | 17.03% | 17.80% | 18.45% | 18.64% | 19.33% | 20.33% | 18.69% | -8.09% | 9.72% |

ANNEXES

THE EXPORTS OF THE OIC MEMBER STATES (IN MILLION US \$)

| COUNTRY | 2015 | | | 2016 | | | الدول |
|---------------|----------------------|---------------------|---------------|----------------------|---------------------|---------------|--------------------------|
| | TO OIC Countries (1) | Total Exports (2) | 1/2 in % | TO OIC Countries (3) | Total Exports (4) | 3/4 in % | |
| AFGHANISTAN | 335,03 | 571,40 | 58,63% | 348,33 | 611,43 | 56,97% | أفغانستان |
| ALBANIA | 93,36 | 1 929,66 | 4,84% | 43,32 | 1 962,12 | 2,21% | ألبانيا |
| ALGERIA | 4 549,06 | 34 795,95 | 13,07% | 3 382,27 | 29 992,10 | 11,28% | الجزائر |
| AZERBAIJAN | 2 620,74 | 16 586,24 | 15,80% | 1 762,03 | 9 143,13 | 19,27% | أذربيجان |
| BAHRAIN | 7 055,81 | 13 846,08 | 50,96% | 7 193,02 | 12 892,35 | 55,79% | البحرين |
| BANGLADESH | 1 494,63 | 29 924,64 | 4,99% | 1 505,20 | 30 195,28 | 4,98% | بنغلاديش |
| BENIN | 480,32 | 992,98 | 48,37% | 229,70 | 409,75 | 56,06% | بنين |
| BRUNEI | 460,17 | 6 352,66 | 7,24% | 378,25 | 5 220,56 | 7,25% | بروناي دار السلام |
| BURKINA FASO | 257,63 | 2 177,50 | 11,83% | 213,79 | 2 437,13 | 8,77% | بورkina فاسو |
| CAMEROON | 498,85 | 4 248,97 | 11,74% | 431,00 | 3 215,93 | 13,40% | الكاميرون |
| CHAD | 65,92 | 2 024,58 | 3,26% | 240,47 | 1 582,47 | 15,20% | تشاد |
| COMOROS | 3,93 | 32,19 | 12,21% | 1,62 | 16,15 | 10,06% | جزر القمر |
| COTE D'IVOIRE | 3 095,03 | 11 844,76 | 26,13% | 2 988,69 | 11 846,38 | 25,23% | كوت ديفوار |
| DJIBOUTI | 543,03 | 599,64 | 90,56% | 125,35 | 347,69 | 36,05% | جيبوتي |
| EGYPT | 9 798,27 | 21 119,71 | 46,39% | 12 003,67 | 22 507,39 | 53,33% | مصر |
| GABON | 310,47 | 6 470,65 | 4,80% | 136,67 | 6 025,75 | 2,27% | الجابون |
| GAMBIA | 4,97 | 106,65 | 4,66% | 124,36 | 154,05 | 80,73% | غامبيا |
| GUINEA | 224,17 | 1 969,69 | 11,38% | 385,00 | 2 918,06 | 13,19% | غينيا |
| GUINEA BISSAU | 83,43 | 285,55 | 29,22% | 32,36 | 337,08 | 9,60% | غينيا بيساو |
| GUYANA | 18,79 | 1 285,83 | 1,46% | 21,77 | 1 452,63 | 1,50% | غويانا |
| INDONESIA | 20 589,65 | 150 392,59 | 13,69% | 18 324,03 | 144 489,80 | 12,68% | إندونيسيا |
| IRAN | 13 087,87 | 65 670,12 | 19,93% | 8 724,68 | 46 744,85 | 18,66% | إيران |
| IRAQ | 2 924,13 | 50 987,64 | 5,73% | 3 072,38 | 46 422,41 | 6,62% | العراق |
| JORDAN | 4 124,34 | 7 832,98 | 52,65% | 3 703,09 | 7 509,08 | 49,31% | الأردن |
| KAZAKHSTAN | 5 591,05 | 41 849,84 | 13,36% | 4 182,70 | 36 775,32 | 11,37% | كازخستان |
| KUWAIT | 10 608,94 | 55 161,62 | 19,23% | 6 039,34 | 41 786,27 | 14,45% | الكويت |
| KYRGYZSTAN | 933,56 | 1 441,47 | 64,76% | 464,72 | 1 435,16 | 32,38% | قرقيزستان |
| LEBANON | 1 897,02 | 2 952,42 | 64,25% | 1 557,97 | 2 976,59 | 52,34% | لبنان |
| LIBYA | 1 670,25 | 10 761,43 | 15,52% | 1 631,06 | 6 530,60 | 24,98% | ليبيا |
| MALAYSIA | 20 055,25 | 200 210,87 | 10,02% | 19 779,90 | 189 414,07 | 10,44% | ماليزيا |
| MALDIVES | 1,63 | 206,50 | 0,79% | 1,00 | 139,59 | 0,72% | مالديف |
| MALI | 163,16 | 904,36 | 18,04% | 821,81 | 2 847,59 | 28,86% | مالي |
| MAURITANIA | 325,86 | 2 075,18 | 15,70% | 178,21 | 1 622,76 | 10,98% | موريتانيا |
| MOROCCO | 3 257,99 | 22 036,82 | 14,78% | 3 445,28 | 22 858,29 | 15,07% | المغرب |
| MOZAMBIQUE | 180,83 | 4 039,37 | 4,48% | 94,85 | 3 338,96 | 2,84% | موزمبيق |
| NIGER | 210,43 | 931,45 | 22,59% | 330,82 | 927,24 | 35,68% | النيجر |
| NIGERIA | 6 013,93 | 56 924,75 | 10,56% | 3 405,87 | 38 948,67 | 8,74% | نيجريا |
| OMAN | 12 640,31 | 38 647,77 | 32,71% | 7 585,70 | 26 775,73 | 28,33% | عمان |
| PAKISTAN | 8 825,88 | 25 561,05 | 34,53% | 4 948,94 | 20 533,79 | 24,10% | باكستان |
| PALESTINE | 125,31 | 1 133,65 | 11,05% | 99,92 | 937,02 | 10,66% | فلسطين |
| QATAR | 10 593,51 | 77 971,08 | 13,59% | 9 195,15 | 57 310,55 | 16,04% | قطر |
| SAUDI ARABIA | 44 490,91 | 208 576,36 | 21,33% | 31 551,81 | 174 903,51 | 18,04% | العربية السعودية |
| SENEGAL | 1 267,56 | 2 611,67 | 48,53% | 1 232,80 | 2 640,28 | 46,69% | السنغال |
| SIERRA LEONE | 12,19 | 493,69 | 2,47% | 178,95 | 509,38 | 35,13% | سيراليون |
| SOMALIA | 728,04 | 785,06 | 92,74% | 579,13 | 647,36 | 89,46% | الصومال |
| SUDAN | 2 218,56 | 5 587,52 | 39,71% | 2 211,23 | 2 598,73 | 85,09% | السودان |
| SURINAME | 248,10 | 1 490,95 | 16,64% | 476,77 | 1 235,28 | 38,60% | سورينام |
| SYRIA | 12 330,42 | 12 500,31 | 98,64% | 601,75 | 796,71 | 75,53% | سوريا |
| TAJIKISTAN | 583,16 | 938,64 | 62,13% | 390,37 | 809,08 | 48,25% | طاجيكستان |
| TOGO | 851,44 | 1 730,34 | 49,21% | 510,16 | 714,88 | 71,36% | توغو |
| TUNISIA | 2 302,41 | 14 073,49 | 16,36% | 1 992,46 | 13 575,13 | 14,68% | تونس |
| TURKEY | 42 741,68 | 143 850,38 | 29,71% | 41 232,47 | 142 529,58 | 28,93% | تركيا |
| TURKMENISTAN | 2 091,61 | 10 378,57 | 20,15% | 1 155,61 | 7 543,94 | 15,32% | تركمنستان |
| U.A EMIRATES | 74 031,84 | 218 439,52 | 14,98% | 64 130,67 | 189 397,12 | 33,86% | الإمارات العربية المتحدة |
| UGANDA | 339,49 | 2 267,01 | 33,89% | 442,10 | 2 296,90 | 19,25% | أوغندا |
| UZBEKISTAN | 2 716,00 | 6 553,40 | 41,44% | 2 409,00 | 7 750,32 | 31,08% | أوزبكستان |
| YEMEN | 1 479,61 | 3 290,04 | 44,97% | 149,61 | 185,69 | 80,57% | اليمن |
| TOTAL | 344 247,54 | 1 608 425,22 | 21,40% | 278 379,16 | 1 391 725,67 | 20,00% | المجموع |

THE IMPORTS OF THE OIC MEMBER STATES (IN MILLION US \$)

| COUNTRY | 2015 | | | 2016 | | | السودول |
|---------------|------------------------|-------------------|---------------|------------------------|-------------------|---------------|--------------------------|
| | From OIC Countries (1) | Total Imports(2) | 1/2 in% | From OIC Countries (3) | Total Imports(4) | 3/4 in % | |
| AFGHANISTAN | 5 449,01 | 7 722,87 | 70,56% | 4 532,05 | 6 558,91 | 69,10% | أفغانستان |
| ALBANIA | 468,52 | 4 320,22 | 10,84% | 480,75 | 4 669,29 | 10,30% | ألبانيا |
| ALGERIA | 4 996,87 | 51 803,07 | 9,65% | 5 159,68 | 47 090,68 | 10,96% | الجزائر |
| AZERBAIJAN | 2 249,36 | 10 759,14 | 20,91% | 1 677,40 | 8 531,74 | 19,66% | أذربيجان |
| BAHRAIN | 3 119,73 | 16 377,63 | 19,05% | 2 936,00 | 14 748,54 | 19,91% | البحرين |
| BANGLADESH | 5 741,13 | 39 476,02 | 14,54% | 6 154,90 | 41 260,53 | 14,92% | بنغلاديش |
| BENIN | 1 003,86 | 7 813,57 | 12,85% | 581,09 | 2 630,16 | 22,09% | بنين |
| BRUNEI | 793,93 | 3 229,08 | 24,59% | 666,84 | 2 664,46 | 25,03% | بروناي دار السلام |
| BURKINA FASO | 1 126,58 | 2 979,78 | 37,81% | 684,08 | 3 350,67 | 20,42% | بوركينافاسو |
| CAMEROON | 1 582,24 | 7 254,55 | 21,81% | 1 500,29 | 5 744,93 | 26,11% | الكاميرون |
| CHAD | 277,13 | 967,77 | 28,64% | 179,00 | 649,73 | 27,55% | تشاد |
| COMOROS | 96,41 | 274,13 | 35,17% | 72,55 | 175,96 | 41,23% | جزر القمر |
| COTE D'IVOIRE | 3 694,18 | 9 532,21 | 38,75% | 2 284,65 | 9 208,27 | 24,81% | كوت ديفوار |
| DJIBOUTI | 1 526,95 | 5 186,59 | 29,44% | 753,46 | 1 543,95 | 48,80% | جيبوتي |
| EGYPT | 13 108,81 | 69 788,20 | 18,78% | 11 674,25 | 58 052,63 | 20,11% | مصر |
| GABON | 530,22 | 3 427,49 | 15,47% | 248,45 | 2 411,62 | 10,30% | الجابون |
| GAMBIA | 218,57 | 1 069,09 | 20,44% | 111,78 | 310,25 | 36,03% | غامبيا |
| GUINEA | 420,45 | 6 906,75 | 6,09% | 364,76 | 2 235,22 | 16,32% | غينيا |
| GUINEA BISSAU | 63,97 | 329,73 | 19,40% | 88,40 | 254,59 | 34,72% | غينيا بيساو |
| GUYANA | 52,72 | 2 185,74 | 2,41% | 108,43 | 1 624,99 | 6,67% | غويانا |
| INDONESIA | 10 782,89 | 141 694,80 | 7,61% | 16 525,34 | 135 652,80 | 12,18% | إندونيسيا |
| IRAN | 42 445,74 | 87 576,81 | 48,47% | 23 753,56 | 63 684,38 | 37,30% | إيران |
| IRAQ | 20 863,94 | 45 356,34 | 46,00% | 10 320,09 | 30 312,60 | 34,05% | العراق |
| JORDAN | 6 622,84 | 20 474,91 | 32,35% | 5 852,39 | 19 207,04 | 30,47% | الأردن |
| KAZAKHSTAN | 2 796,54 | 19 435,96 | 14,39% | 2 185,65 | 25 174,78 | 8,68% | كازخستان |
| KUWAIT | 8 644,73 | 31 907,18 | 27,09% | 7 758,99 | 31 465,85 | 24,66% | الكويت |
| KYRGYZSTAN | 1 476,57 | 4 068,08 | 36,30% | 941,57 | 3 957,16 | 23,79% | قرقيزستان |
| LEBANON | 3 274,36 | 18 068,79 | 18,12% | 3 917,34 | 18 705,28 | 20,94% | لبنان |
| LIBYA | 4 372,06 | 13 964,52 | 31,31% | 1 318,75 | 6 587,78 | 20,02% | ليبيا |
| MALAYSIA | 17 245,88 | 176 174,60 | 9,79% | 15 242,83 | 168 375,23 | 9,05% | ماليزيا |
| MALDIVES | 461,73 | 1 784,00 | 25,88% | 596,44 | 2 127,97 | 28,03% | مالديف |
| MALI | 997,14 | 4 281,09 | 23,29% | 1 530,71 | 3 845,40 | 39,81% | مالي |
| MAURITANIA | 807,50 | 3 463,87 | 23,31% | 544,10 | 2 173,84 | 25,03% | موريتانيا |
| MOROCCO | 5 539,54 | 37 545,67 | 14,75% | 5 243,92 | 41 696,10 | 12,58% | المغرب |
| MOZAMBIQUE | 362,71 | 11 105,71 | 3,27% | 763,54 | 6 690,11 | 11,41% | موزمبيق |
| NIGER | 400,73 | 1 830,21 | 21,90% | 378,21 | 1 860,69 | 20,33% | النيجر |
| NIGERIA | 4 227,44 | 58 359,32 | 7,24% | 2 290,63 | 31 702,10 | 7,23% | نيجيريا |
| OMAN | 13 900,66 | 34 571,17 | 40,21% | 14 405,38 | 23 110,77 | 62,33% | عمان |
| PAKISTAN | 25 327,14 | 64 558,87 | 39,23% | 15 082,23 | 46 998,27 | 32,09% | باكستان |
| PALESTINE | 737,57 | 5 363,27 | 13,75% | 824,29 | 5 597,29 | 14,73% | فلسطين |
| QATAR | 7 104,99 | 32 610,46 | 21,79% | 6 944,23 | 32 060,07 | 21,66% | قطر |
| SAUDI ARABIA | 24 148,93 | 170 623,63 | 14,15% | 22 737,10 | 140 172,24 | 16,22% | العربية السعودية |
| SENEGAL | 1 213,80 | 5 595,35 | 21,69% | 1 219,73 | 5 477,91 | 22,27% | السنغال |
| SIERRA LEONE | 832,22 | 1 325,91 | 62,77% | 284,67 | 964,82 | 29,50% | سيراليون |
| SOMALIA | 1 278,19 | 2 790,32 | 45,81% | 636,75 | 2 369,05 | 26,88% | الصومال |
| SUDAN | 3 006,37 | 8 413,44 | 35,73% | 2 989,10 | 5 662,30 | 52,79% | السودان |
| SURINAME | 35,15 | 1 823,86 | 1,93% | 30,03 | 1 174,22 | 2,56% | سورينام |
| SYRIA | 15 134,47 | 18 444,87 | 82,05% | 2 212,56 | 6 107,56 | 36,23% | سوريا |
| TAJIKISTAN | 1 414,29 | 4 677,68 | 30,23% | 1 450,03 | 3 754,77 | 38,62% | طاجيكستان |
| TOGO | 584,75 | 10 469,92 | 5,59% | 294,62 | 1 715,64 | 17,17% | توغو |
| TUNISIA | 4 704,05 | 20 222,50 | 23,26% | 2 879,23 | 19 487,21 | 14,77% | تونس |
| TURKEY | 22 406,82 | 207 206,51 | 10,81% | 23 178,33 | 198 618,24 | 11,67% | تركيا |
| TURKMENISTAN | 3 946,39 | 8 196,60 | 48,15% | 1 560,04 | 5 208,69 | 29,95% | تركمنستان |
| U.A EMIRATES | 36 763,86 | 259 938,29 | 14,14% | 35 600,05 | 271 755,15 | 23,07% | الإمارات العربية المتحدة |
| UGANDA | 1 163,48 | 5 528,12 | 21,05% | 1 114,31 | 4 830,09 | 13,10% | أوغندا |
| UZBEKISTAN | 2 338,57 | 11 858,52 | 19,72% | 1 825,93 | 10 128,36 | 18,03% | أوزبكستان |
| YEMEN | 5 627,82 | 10 967,32 | 51,31% | 3 246,43 | 7 311,11 | 44,40% | اليمن |
| TOTAL | 349512,50 | 1813682,09 | 19,27% | 277937,91 | 1599440,01 | 17,38% | المجموع |